



BUSINESS OPERATIONAL CONSULTING

FAQ

What is a business operational consulting?

Business operational consulting is a service offered by Tempus to help analyze the "health" of a business, "diagnose" problem(s) or growth areas within a business, develop a strategy to address either, and execute on that strategy.

Why should I get a business operational consultant?

Tempus business operational consultants are trained to:

1. identify issues a business may have and
2. identify potential growth areas yielding increased profits. Our team will bring objectivity to the process which significantly helps a business grow. In the end, our #1 goal is to increase our client's profitability based on our services.

What will the business operational consultant do for my business?

Different clients want different things. A business owner could have one or all of the following audited and acted upon: sales, marketing, operations, financials, customer services, technology, innovation, and legal. The services are customizable.

How long do I need a business operational consultant?

It could range from the drafting of a marketing or business plan taking 2-4 weeks to deliver the work or 4-6 months for day-to-day hands-on execution. The timeframe is customizable.

What is the cost of a business operational consultant?

Since our services are customizable, the prices range. We almost always try to provide a flat fee rate for the work to be performed. Pricing could range from \$1,000.00 to \$250,000.00. Again, it all depends on the type of project and the length of the project. The payment of our fee is not an expense but an investment to increase your business bottom line which will more than cover the cost to retain us.

How do I pay the business operational consultant?

Payment is made with 1/2 upfront and the remainder is negotiated depending on the scope and length of our services.

What is the long-term value of using a business operational consultant?

Our #1 goal is to increase your bottom line!

Can I use a business operational consultant if I am just starting my business?

Yes. Tempus works with entrepreneurs and business start-ups.



TEMPUS[™]
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Business Sales • Acquisitions • Strategies

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